Self-Assessment: Defining Your Values

Determining the qualities that you value most in your work can help guide your search for a meaningful career. Start by assigning each of the values on this list a number from 1 to 4.

1. Absolutely essential to me
2. Desirable, but not essential
3. Of neutral value—neither important nor unimportant to me
4. Not of value to me, I would prefer to avoid

Don’t worry about spreading the numbers out evenly, but do try to limit yourself to just a few 1’s and, most importantly, make sure to be candid with yourself about your current priorities.

Mission and Impact

___ Social change: I want to make a contribution to society at large.
___ Service: I want to be directly involved in helping individuals.
___ Influence: I want to play a meaningful role in directing the thinking of others in my field.
___ Ethics: I want my work to connect directly with my own principles and morals.
___ Community: I want my work to be of direct benefit to the community in which I live.

Social Interaction, Collaboration, and Teamwork

___ Sociability: I want to engage regularly with people as part of my daily work.
___ Solitude: I want to work alone or mostly alone, without substantial engagement with others.
___ Teamwork: I want to work as part of a collaborative team on projects and assignments.
___ Management: I want to lead and directly supervise the work of others.
___ Autonomy: I want to work independently with minimal direction or supervision.

Routine and Stability

___ Pace: I want to work under time-sensitive conditions where there is pressure to deliver.
___ Variation: I want my tasks and responsibilities to vary regularly.
___ Consistency: I want a routine of tasks and responsibilities that remains largely the same.
___ Detail: I want to engage in work that requires attention to detail, precision, and/or accuracy.
___ Flexibility: I want the ability to influence my schedule in a way that works for me.
___ Travel: I want to travel regularly for work, experiencing new places.
___ Location: I want to have control over the geographic location where I work.
___ Balance: I want to have plenty of time to spend with family or other pursuits outside of work.

Reward

___ Recognition: I want to receive public acknowledgment for my professional accomplishments.
___ Compensation: I want my work to deliver significant financial reward.
___ Security: I want a position and a salary that are likely to remain secure.
___ Prestige: I want to work in a role or at a company that is valued by others.
___ Advancement: I want to have the opportunity to advance rapidly in my field.

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Challenge and Expression

___ Expertise: I want to work hard toward expertise and mastery in my field.
___ Creativity: I want my work to have a strong element of creativity.
___ Competition: I want a work environment that tests my skills against the skills of others.
___ Adventure: I want to experience a sense of excitement and risk-taking in my work.
___ Entrepreneurship: I want to develop my own projects and ideas.
___ Physical engagement: I want my work to involve physical activity and skills.

List all of the values you’ve ranked as 1 and write them here:

_________________________  ______________________  ______________________

Functions and Industries

Now use the following list of functions and industries to identify several areas where your professional interests lie. Try to check several boxes in each section.

Functions

☐ Academics & Teaching  ☐ Engineering  ☐ Marketing & Advertising  ☐ PR
☐ Administrative & Support  ☐ Entrepreneurship  ☐ Operations  ☐ IT
☐ Business & Strategy  ☐ Finance & Accounting  ☐ Editorial  ☐ Sales
☐ Consulting & Advising  ☐ Fundraising & Development  ☐ Project Management  ☐ Legal
☐ Creative and Design  ☐ General Management  ☐ Education  ☐ Science/R&D
☐ Customer Service  ☐ Healthcare & Medical Practice  ☐ Social Media & Community
☐ Data Science & Analytics  ☐ HR & Recruiting

Industries

☐ Advertising & Agencies  ☐ Fashion & Beauty  ☐ Military  ☐ Law
☐ Architecture & Design  ☐ Food & Beverage  ☐ Nonprofit & Social Good  ☐ Tech
☐ Arts & Music  ☐ Government & Policy  ☐ Pharma & Biotech  ☐ Finance
☐ Healthcare  ☐ Client Services & Consulting  ☐ Real Estate
☐ Consumer  ☐ Journalism
☐ Media & Publishing  ☐ Education (K-12 & Higher Ed)
☐ Travel & Hospitality  ☐ Energy & Natural Resources
☐ Entertainment & Gaming  ☐ Manufacturing & Industrials
☐ Travel & Hospitality  ☐ Education (K-12 & Higher Ed)

Jot down the functions and industries that stood out to you as most interesting or exciting.

_________________________  ______________________  ______________________

Now that you’ve identified some guiding values and pinpointed some potential industry and position types, use this information as a springboard for exploring potential careers. Because your values will likely change over time, we recommend revisiting this exercise every few years to make sure your current path aligns with your evolving priorities.

Worksheets adapted from The New Rules of Work, Kathryn Minshew and Alex Cavoulacos.